



PHD Manufacturing, Inc.

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May 23, 2022

To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives

RE: Price Increase May 31st, 2022

Due to the continued impacts associated with raw material pricing, alternate sourcing, labor shortages and logistical challenges, we will be implementing the following increases effective May 31st, 2022.

<u>Product Line</u>	<u>Average Increase</u>
Metal Framing Strut/Channel	10-15%
Pipe Hangers & Supports / Strut Accessories	7-1/2 – 15%
Seismic and Fire Protection	5-10%
Cushion Clamp / Klo-Shure	7-1/2 – 15%

Volume Strut/Channel purchases will be evaluated at the time of order placement and may be confirmed back with new pricing at our discretion in advance of the May 31st, effective date. PHD Manufacturing, Inc. reserves the right to limit order quantities based on historical purchasing data.

Due to numerous factors associated with the Pipe Hangers & Supports / Strut Accessories categories, not all items will be increased. For those items/ product categories that are increasing we have estimated a range of 7-1/2 – 15% but percentages may exceed such ranges.

Please consult with the factory or local rep for any quotations that expire prior to the May 31st, effective date.

Please contact the factory or your local sales rep if you have any further questions.

We appreciate your continued support while we all navigate these unprecedented market conditions.

Kyle Hartford
Kyle Hartford
National Sales Manager
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The Complete Line of Pipe Supports and Devices
Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields