



PHD Manufacturing, Inc.

44018 Columbiana-Waterford Road
Columbiana, Ohio 44408-9481
Phone: 800-321-2736 • 330-482-9256
Fax: 330-482-2763
Web: www.phd-mfg.com

May 3rd, 2021

To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives

RE: Price Increase May 24th, 2021

Due to the ongoing challenges with the supply of raw materials and various cost impacts associated with such, PHD Manufacturing, Inc. will be implementing the following price increases. The below is a general range of anticipated increases but due to a variety of circumstances, individual items or series of items may be subject to adjustment outside the specified range.

<u>Product Line</u>	<u>Average Increase</u>
Metal Framing Strut/Channel	15-18%
Pipe Hangers & Supports / Strut Accessories	8-12%
Seismic and Fire Protection	8-12%

Please consult with the factory or local rep for any quotations that expire prior to the May 24th increase effective date.

The increase will be applied to all standard pricing agreements. As we work towards this effective date, we will continue to evaluate individual project quotations and may account for the increase in our offering based on availability and lead times.

PHD Manufacturing, Inc. reserves the right to limit order quantities based on historical purchasing data. As we approach the effective date, orders will be subject to review and pricing will be confirmed based on availability and lead times.

Please contact the factory or your local sales rep if you have any further questions.

We appreciate your continued support while we all navigate these unprecedented market conditions.

Kyle Hartford

Kyle Hartford
National Sales Manager
KHartford@phd-mfg.com

The Complete Line of Pipe Supports and Devices

Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields