



PHD Manufacturing, Inc.

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February 5th, 2021

To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives

RE: Price Increase March 15th, 2021

Due to rising raw material and freight costs, PHD Manufacturing, Inc. will be implementing the following price increases.

| <u>Product Line</u> | <u>Average Increase</u> |
|---|-------------------------|
| Metal Framing Strut/Channel | 15% |
| Pipe Hangers & Supports / Strut Accessories | 3-5% |
| Seismic and Fire Protection | 3-5% |

The increase will be applied to all standard pricing agreements. All quotes will be honored for their specified duration but will be subject to review for any deviation in products or quantities.

Please consult with the factory or local rep for any quotations that have expired prior to our previous increase effective date of 1/18/2021 as such will not be honored moving forward.

PHD Manufacturing, Inc. reserves the right to limit order quantities based on historical purchasing data. As we approach the effective date, orders will be subject to review and pricing will be confirmed based on anticipated lead times.

Please contact the factory or your local sales rep if you have any further questions.

We appreciate your continued support,

Kyle Hartford
National Sales Manager
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The Complete Line of Pipe Supports and Devices

Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields