



# PHD Manufacturing, Inc.

44018 Columbiana-Waterford Road  
Columbiana, Ohio 44408-9481  
Phone: 800-321-2736 • 330-482-9256  
Fax: 330-482-2763  
Web: [www.phd-mfg.com](http://www.phd-mfg.com)

December 11<sup>th</sup>, 2020

**To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives**

**RE: Price Increase January 18<sup>th</sup>, 2021**

Due to continued increases in material and freight costs, PHD Manufacturing, Inc. will be implementing the following price increases, effective January 18<sup>th</sup>, 2021

<u>Product Line</u>	<u>Average Increase</u>
Metal Framing Strut/Channel	8-10%
Pipe Hangers & Supports & Strut Accessories	5-6%
Seismic and Fire Protection	5-6%

The increase will take effect for all stock pricing and new project quotations per the effective date. Quoted pricing on orders placed for immediate shipment before the effective date will be honored. We reserve the option to revise pricing based on deviation in quantities.

Please contact your factory representative if you have any further questions.

We appreciate your continued support.

Sincerely,

Kyle Hartford  
National Sales Manager  
[KHartford@phd-mfg.com](mailto:KHartford@phd-mfg.com)