



## PHD Manufacturing, Inc.

44018 Columbiana-Waterford Road  
Columbiana, Ohio 44408-9481  
Phone: 800-321-2736 • 330-482-9256  
Fax: 330-482-2763  
Web: [www.phd-mfg.com](http://www.phd-mfg.com)

April 6<sup>th</sup>, 2018

**To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives**

**RE: Price Increase May 2018**

Due to continued increases in material and freight costs, PHD Manufacturing, Inc. will be implementing the following price increases, effective May 7th, 2018.

<u>Product Line</u>	<u>Average Increase</u>
Metal Framing Strut/Channel	10-12%
Pipe Hangers & Supports & Strut Accessories	5-6%
Seismic and Fire Protection	5-6%
SnappItz Insulated Supports	8%

The increase will take effect for all stock pricing and new project quotations per the effective date. All existing project quotations and special price agreements will be reviewed and updated accordingly.

Please contact your factory representative if you have any further questions.

We appreciate your continued support.

Sincerely,

Jonathon Corvino  
Executive Vice President  
PHD Mfg., Inc.