



# PHD Manufacturing, Inc.

44018 Columbiana-Waterford Road  
Columbiana, Ohio 44408-9481  
Phone: 800-321-2736 • 330-482-9256  
Fax: 330-482-2763  
Web: [www.phd-mfg.com](http://www.phd-mfg.com)

February 19<sup>th</sup>, 2018

**To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives**

**RE: Price Increase March 2018**

Due to continued increases in material and freight costs, PHD Manufacturing, Inc. will be implementing the following price increases, effective March 26th, 2018.

<u>Product Line</u>	<u>Average Increase</u>
Metal Framing Strut/Channel	6%
Pipe Hangers & Supports & Strut Accessories	4%
Seismic and Fire Protection	4%

The increase will take effect for all stock pricing and new project quotations per the effective date. All existing project quotations and special price agreements will be reviewed and updated accordingly.

Please contact your factory representative if you have any further questions.

We appreciate your continued support.

Sincerely,

Jonathon Corvino  
Executive Vice President  
PHD Mfg., Inc.