



## PHD Manufacturing, Inc.

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August 14<sup>th</sup>, 2017

**To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives**

**RE: Price Increase Announcement**

Due to increases in material costs, PHD Manufacturing, Inc. will be implementing the following price increases, effective September 18<sup>th</sup>, 2017.

| <u>Product Line</u>                         | <u>Average Increase</u> |
|---|-------------------------|
| Metal Framing Strut/Channel                 | 6-8%                    |
| Pipe Hangers & Supports & Strut Accessories | 3-5%                    |
| Seismic and Fire Protection                 | 3-5%                    |

The increase will take effect for all stock pricing and new project quotations per the effective date. All existing project quotations and special price agreements will be reviewed and updated accordingly.

Please contact your local sales rep if you have any further questions.

We appreciate your continued support.

Sincerely,

Jonathon Corvino  
Vice President of Sales  
PHD Mfg., Inc.



*The Complete Line of Pipe Supports and Devices*

Pipe Hangers ▲ Strut & Accessories ▲ Pipe Clamps ▲ Beam Clamps ▲ Shields