



PHD Manufacturing, Inc.

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January 16th, 2017

To: All Valued PHD Manufacturing, Inc. Customers and Manufacturer's Representatives

RE: Price Increase 2017

Due to continued increases in material costs, PHD Manufacturing, Inc. will be implementing the following price increases, effective March 6th, 2017.

<u>Product Line</u>	<u>Average Increase</u>
SnappItz Insulated Protection Shields	3-5%
Metal Framing Strut/Channel	6-8%
Pipe Hangers & Supports & Strut Accessories	3-5%
Seismic and Fire Protection	3-5%

The increase will take effect for all stock pricing and new project quotations per the effective date. All existing project quotations and special price agreements will be reviewed and updated accordingly.

Please contact your local sales rep if you have any further questions.

We appreciate your continued support.

Sincerely,

Jonathon Corvino
Vice President of Sales
PHD Mfg., Inc.